

Value Added Services

Fact Find

In the basic license of Financecube you store client information like name, address and telephone.

You will need a lot more information on each client to **"Know Your Client"** in order to give appropriate advice.

FinanceCube fact find is your new way of storing this information, and you have it with you wherever you have an internet access.

The fact find includes 12 pages:

- Marital Status (Married, Single, Divorced)
- Dependents (Children)
- Occupation
- Health
- Tax County, Nationality, country of residence etc
- Priorities
- Income and Expenses
- Liabilities
- Asset
- Regular savings
- Protection
- Retirement
- Risk assessment
- Life line
- Asset allocation
- Product to invest in
- Objectives
- Signature

Fact Find

Personal

	Client	Partner
Occupation	<input type="checkbox"/> Employed <input type="checkbox"/> Self Employed <input type="checkbox"/> Retired <input type="checkbox"/> Partner <input type="checkbox"/> Director <input type="checkbox"/> Other	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>
Company Name	_____	_____
Duties	_____	_____
Health	<input type="checkbox"/> Good <input type="checkbox"/> Average <input type="checkbox"/> Bad	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>
Smoke	<input type="checkbox"/> No <input type="checkbox"/> Yes	<input type="checkbox"/> <input type="checkbox"/>
Disabled	<input type="checkbox"/> No <input type="checkbox"/> Yes	<input type="checkbox"/> <input type="checkbox"/>
Tax Country	_____	_____
Tax Office Name	_____	_____
Tax Payment Number	_____	_____
Social Insurance No	_____	_____
Name of Solicitor	_____	_____
Telephone Solicitor	_____	_____
Name Accountant	_____	_____
Telephone Accountant	_____	_____
Name Other	_____	_____
Telephone Other	_____	_____

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Priorities

	1=Not Important, 2=Not Very Important, 3=Quite Important, 4=Very Important, 5=Essential
Protection your family In event of death	_____
Protecting you In event of critical illness	_____
Protecting your income In event of illness/disability	_____
Planning for care in old age	_____
Planning for retirea	_____
Planning for Annuity	_____
InvestmentPlan Existing	_____
InvestmentPlan LumpSum	_____
InvestmentPlan Regular	_____
Inheritance Tax Planning	_____
Wills and Estate Planning	_____
Remortgage Planning	_____
Future Education Planning	_____
Other	_____

Fact Find

Risk Profile

Do you use any investment strategy? _____

How long have you been investing for?

Less than 1 year

1-4 years

5-10 years

more than 10 years

What type of investments have you invested in?

Cash & Equivalent

Bonds

Direct Public Equity

Private Equity

Mutual Funds

Equity Linked Assurance Schemes

Commodities

Alternative Investments

Investment Property

Other

Have you geared investments?

Yes

No

Do you trade regular basis?

No, normally held for 5 years

No, normally held for 1 year

More than once every 6 months

More than once a month

Every week

Level your investment knowledge

Good

Intermediate

Extensive

Aggressive: I look for the highest return and am prepared for significant fluctuations
 Out Perform: I look for high returns and am prepared for moderate fluctuations
 Balanced: I look for good return with moderate fluctuations in investment performance
 Conservative: Preserving capital is my primary concern

Which of the following portfolio do you prefer?

Year	1	2	3	4	5
Portfolio A	5%	2%	3%	2%	6%
Portfolio B	5%	11%	2%	15%	2%
Portfolio C	15%	-15%	8%	0%	25%
Portfolio D	38%	-17%	0%	14%	28%
Portfolio E	-15%	18%	-25%	82%	25%

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