



Commission

Detailed Description

General

AdvisorCube Commission is an advanced commission calculation and follow up technology. We have designed it so that it will fit into almost any kind of commission types in the market. Both management and every single adviser have full control and audit trail of all commissions calculated every day, week and year.



3 dimension architecture

AdvisorCube commission is based on 3 dimensions.

You may combine all 3 of them, only one of them, or combination of all of them.

Transaction (New Business)

Is based on a calculation of commission for each new transaction into the system.

Either manually typed in or automatically transfer from provider.

1

New business



% Commission
on transaction

Market Value (Trial Fee).

AdvisorCube automatically calculate the portfolio Marker Value. Based on this a commission is calculated as a %-age per year (365 days)

2

Fund under management (FUM)



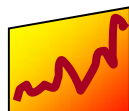
% per year of
FUM

Performance Fee.

Based on the performance of the investment, calculating commission.

3

Performance Fee



% of profit

Brokerage.

% age of the transaction brokerage can be transferred to commission.

Combination.

Any combination of these dimension





Commission

Page 2

Set Up

The first process is to set up the automatic commission calculation. This normally takes 1 to 4 hours when start to use the system.

Advisor:

Select company means all advisors within one company

or / and

Select one specific advisor.

Investment:

Select provider of investment or / and each individual fund/unit trust

Date:

When should the commission be paid, and how many times a year.

For example every month (12)

Type:

- 1) Transaction (new business)
- 2) Market Value
- 3) Performance
- 4) Brokerage (Transaction)

Commission:

4 level split, flexible setup.

For example 1,0 % to the sales team
 0,5 % to the advisor
 0,25 % to company
 0,25 % to the introducer

Totally 2,00 % commission

Transaction	Amount	%	Amount Step 1
Company (Level 1)	0.0000	0	
Partner/Broker (Level 2)	0.0000	0.25	
Agent (Level 3)	0.0000	0.25	
Advisor (Level 4)	0.0000	0.5	

Example:

When the investment is Morgan Stanley Mutual You may have

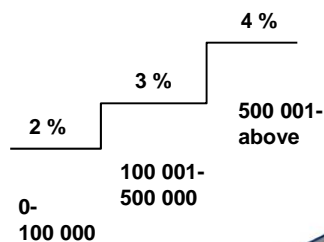
+ 2 % Transaction Commission

+ 1 % based on annual Market Value, payable January

+ 50 % of transaction brokerage

But if the investment is Fidelity your commission can be 2,5% + 0,5 % and no brokerage

Commission steps:





Commission

Page 3

Reports

There are a number of reports in the system.

Advisor may have reports for their own commission, And what to expect on their salary sheet next month.

Management will have reports of commission and new business for all the company.

Back Office will have reports and reconciliation reports for Calculated commission and paid commission and what to follow up.

Payment

There are reports for follow up on payments and manually input new payments.

Screens to input payment assigned to calculated commission.

Reconciliation

There are reports to follow up

- Calculated commission
- Paid commission
- Not yet paid commission

Filter

On these reports you may use filters:

- One or more adviser
- One or more investment
- One or more client
- One or more provider
- Payment date or calculated date

